



**Manitowoc Cranes**

2401 South 30th Street PO Box 70  
Manitowoc, WI 54221-0070  
T 920 684 6621  
www.manitowoc.com

## News Release

**Date**

April 6, 2009

**For More Information Contact:**

Eliza Arnould, Manitowoc  
+33 472 182 061  
eliza.arnould@manitowoc.com

Ben Shaw, SE10  
+44 207 107 2002  
shaw@se10.com

### Potain tower cranes give shape to changing UAE skyline

Many of the new buildings and skyscrapers on the ever growing skylines of the United Arab Emirates are being built with the help of Potain tower cranes from regional Manitowoc dealer NFT.

Nabil Al Zahlawi, managing director for NFT, said his company has rented or sold cranes to companies working on a wide variety of projects in Abu Dhabi, Dubai and other emirates in the UAE.

“Construction activity in the UAE remains high with a large number of developments underway,” he said. “Projects continue to run 24 hours a day and so do Potain cranes. There are a number of ambitious projects taking shape and with demanding work schedules contractors are looking for powerful and reliable cranes backed by strong service.”

One project, the Capital Plaza development in Abu Dhabi, has six Potain luffing jib MR 160 C cranes on site. The cranes were all purchased from NFT by main contractor Arabian Construction Company. The cranes will remain on the project through the completion at the end of 2009, under the watchful eye of service engineers from NFT.

The 10 t capacity cranes are all operating with their full jib complement of 50 m and continue to climb throughout the development, with the tallest of the final hook heights reaching almost 200 m. The cranes are handling steel rebar, formwork and other structural components on the development that will feature an office tower, a hotel and a residential tower.

Another project that relies on Potain luffing jib cranes for lift power is the Marina 101 supertall skyscraper under construction in Dubai. On this project there are two Potain luffing jib cranes, an MR 160 C and an MCR 225 A. The MR 160 C is working at a free standing height of 54.2 m with 45 m of jib, while the 14 t capacity MCR 225 A also has 45 m of jib. As on the Capital Plaza development, the Potain cranes are lifting a variety of general building materials and are climbing as the project grows.

Main contractor, TAV Construction, chose to purchase rather than rent the cranes from NFT. Marina 101 will eventually reach a height of 412 m and reach 101 stories. It will feature 324 hotel rooms and 506 residential units. When construction ends in 2010, it will be the second tallest residential skyscraper in

the world. Only two meters taller, the Princess Tower, another skyscraper under construction in Dubai that also uses a Potain tower crane, an MR 160 C, will be the tallest.

NFT is based in Abu Dhabi and maintains a strong regional presence with an emphasis on customer service provided as a Manitowoc Crane Care dealer. The company has a stock of more than 25,000 original Potain spare parts and has 30 factory trained technicians readily available to support its cranes.

According to Nabil Al Zahlawi, NFT's commitment to customer service is one of the cornerstones of its success.

"In this kind of environment, service becomes essential so it is a real focus of our business and is always a high priority for us," he said. "Of course the Potain name is well-known here and trusted, and because we have built our fleet of cranes over the past 12 years, we have been able to supply cranes quickly which is another key requirement for working in this market."

**Captions:**

**Capital-Plaza.JPG:**

Six Potain luffing jib tower cranes are working on the Capital Plaza development in Abu Dhabi, UAE.

**Marina-101.JPG:**

Two Potain luffing jib tower cranes, an MR 160 C and an MCR 225 A, are working on the Marina 101 skyscraper in Dubai, UAE.

***About The Manitowoc Company, Inc.***

*The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with over 100 manufacturing and service facilities in 27 countries. It is recognized as one of the world's largest providers of lifting equipment for the global construction industry, including lattice-boom cranes, tower cranes, mobile telescopic cranes, and boom trucks. Manitowoc also is one of the world's leading innovators and manufacturers of commercial foodservice equipment serving the ice, beverage, refrigeration, food prep, and cooking needs of restaurants, convenience stores, hotels, healthcare, and institutional applications.*

###